



PERSON SPECIFICATION

Post: Retail Manager			Date: September 2026
FACTORS	ESSENTIAL	DESIRABLE	
QUALIFICATIONS & EXPERIENCE	• Experience working in the retail sector at manager/supervisor level • Ability to drive and achieve Sales Targets • Strong Commercial experience. • Have significant interest in gardening. • Good IT Skills.	• Experience dealing with members of the public. • Minimum of 1 year experience in a similar type role. • Experience of stock management procedures and systems	
ORGANISATION & PROFESSIONAL KNOWLEDGE	• Knowledge of Enable Ireland. • Interest and knowledge of plants and related products. • Strong customer service skills • Ability to deal sensitively with queries about Enable Ireland services	• Experience and/or awareness of working with people with disability.	
CORE COMPETENCIES:	• Excellent interpersonal and sales techniques • Leadership: · Ability to recruit and manage volunteers · Ability to lead motivate and manage a team · Ability to drive and Achieve Sales Targets • IT Skills: · Proficient in MS Office – good general IT Skills		
SPECIAL APTITUDES & CIRCUMSTANCES	• Must be a good communicator • Strong negotiating skills. • Ability to manage paid & voluntary staff		