PERSON SPECIFICATION

Post: Shop Manager **Date: October 2026**

FACTORS	ESSENTIAL	DESIRABLE
QUALIFICATIONS & EXPERIENCE	• Experience working in the retail sector at manager/supervisor level • Ability to drive and achieve Sales Targets • Strong Financial ability • Strong Commercial experience. • Current valid Driving Licence.	• Experience dealing with members of the public. • Minimum of 1 year experience in a similar type of role. • Experience of stock management procedures and systems
ORGANISATION & PROFESSIONAL KNOWLEDGE	• Knowledge of Enable Ireland. • Strong customer service skills • Ability to deal sensitively with queries about Enable Ireland services	• Experience and/or awareness of working with people with disability.
CORE COMPETENCIES:	• Excellent interpersonal and sales techniques • Leadership: · Ability to recruit and manage volunteers · Ability to lead, motivate, train and manage paid & voluntary staff · Commitment and ability to drive sales and achieve Sales Targets • IT Skills: · Proficient in MS Office – good general IT Skills • Eligible to work in the State	
SPECIAL APTITUDES & CIRCUMSTANCES	• Must be a good communicator • Strong negotiating skills.	